

# Sheriff F. George

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## Summary

Dedicated, hard-working with [18] years of experience providing [11] years of experience as a Medical Representative followed by [5] years as a Territory Manager, and [2] years as a Field Force Effectiveness & Data Analysis Senior Specialist

My extensive background in the pharmaceutical industry equips me with a unique perspective on data-driven decision-making and performance optimization

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## Education

### Cairo University

Bachelor's Degree in Veterinary Medicine • Cairo, Egypt

08/2006

Currently completing courses in :

- Data Analyses
  - Data
  - Science
  - Excel
  - Excel VBA Programming
  - Python
  - Pandas
  - NumPy
  - Matplotlib
  - Seaborn
  - Artificial intelligence (AI)
  - Machine learning
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## Skills

Data Analysis Skills, Communication Skills, Power Bi, Microsoft Office, Python, Analysis Skills, Data Science, Machine Learning

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## Experience

### Data Analysis & Results, Inc

Field Force Effectiveness & Data Analysis Senior Specialist • Amoun pharmaceutical Co., Egypt

07/2022 - Present

- **Data Analysis and Reporting Field**
- **Force Management Sales**
- **Process Optimization**
- **Competitor Analysis**
- **Profit Analyses Production**
- **Analyses Rolling Analyses**
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## Pharmaceutical sales

Territory Sales Manager • Amoun pharmaceutical Co., Egypt	12/2017 - 07/2022
<ul style="list-style-type: none"> <li>• Sales &amp; Revenue growth</li> <li>• Customer Relationship Management</li> <li>• Team Leadership &amp; Development</li> </ul>	
Medical Representative • Amoun Pharmaceutical Co., Egypt	03/2011 - 12/2017
<ul style="list-style-type: none"> <li>• <b>Salesand promotion</b></li> <li>• <b>RelationshipBuilding Medical</b></li> <li>• <b>Presentationing</b></li> </ul>	
Medical Representative • Minapharm Pharmaceutical Co., Egypt	01/2008 - 03/2011
Medical Representative • GSK "Glaxo Smith Kline", Egypt	08/2006 - 01/2008