

# Sheriff F. George

Cairo, Egypt  
sheriffgorg@gmail.com  
(20)1211311367  
<https://sheriff.egy1.xyz/>



## Summary

Dedicated, hard-working with [18] years of experience providing [11] years of experience as a Medical Representative followed by [5] years as a Territory Manager, and [2] years as a Field Force Effectiveness & Data Analysis Senior Specialist

My extensive background in the pharmaceutical industry equips me with a unique perspective on data-driven decision-making and performance optimization

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## Education

### Cairo University

Bachelor's Degree in Veterinary Medicine • Cairo, Egypt

08/2006

Currently completing courses in :

- Data Analyses
- Data
- Science
- Excel
- Excel VBA Programming
- Python
- Pandas
- NumPy
- Matplotlib
- Seaborn
- Artificial Intelligence (AI)
- Machine learning

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## Skills

Data Analysis Skills, Communication Skills, Power Bi, Microsoft Office, Python, Analysis Skills, Data Science, Machine Learning

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## Experience

### Data Analysis & Results, Inc

Field Force Effectiveness & Data Analysis Senior Specialist • Amoun pharmaceutical Co., Egypt

07/2022 - Present

- **Data Analysis and Reporting Field**
- **Force Management Sales**
- **Process Optimization**
- **Competitor Analysis**
- **Profit Analyses Production**
- **Analyses Rolling Analyses**
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### Pharmaceutical sales

Territory Sales Manager • Amoun pharmaceutical Co., Egypt

12/2017 - 07/2022

- Sales & Revenue growth
- Customer Relationship Management
- Team Leadership & Development

Medical Representative • Amoun Pharmaceutical Co., Egypt

03/2011 - 12/2017

- **Sales and promotion**
- **Relationship Building Medical**
- **Presentationing**

Medical Representative • Minapharm Pharmaceutical Co., Egypt

01/2008 - 03/2011

Medical Representative • GSK "Glaxo Smith Kline", Egypt

08/2006 - 01/2008